

The Path to Senior Sysadmin

Adam Moskowitz
<adamm@menlo.com>
Copyright © 2010-2013; Adam Moskowitz.
All rights reserved.

The Path to Senior Sysadmin

Adam Moskowitz
<adamm@menlo.com>
Copyright © 2010-2013; Adam Moskowitz.
All rights reserved.

The green slides
are what I show
on the projector

Probably in a different color
In the B&W version, the projected slides are
the ones on the left side of the page

The black slides
are my speaking
notes

In the B&W version, my speaking notes are
the ones on the right side of the page

Latest Slides

- <http://menlo.com/lisa-2013/m9>
- Also on USB keys being passed around
- For personal use only
- Please don't redistribute

Latest Slides

- <http://menlo.com/lisa-2013/m9>
- Also on USB keys being passed around
- For personal use only
- Please don't redistribute

Schedule

- 1:30 – 3:00 Lecture + Q&A
- 3:00 – 3:30 Break
- 3:30 – 5:00 More lecture + Q&A

Schedule

- 1:30 – 3:00 Lecture + Q&A
- 3:00 – 3:30 Break
- 3:30 – 5:00 More lecture + Q&A

I Promise

No “Death by
PowerPoint”

I Promise

No “Death by
PowerPoint”

Purpose

Some *suggestions* for
professional and
personal growth, and
to help you advance
your career

Purpose

Some *suggestions* for
professional and
personal growth, and
to help you advance
your career

Purpose

Some *suggestions* for professional and personal growth, and to help you advance your career

Suggestions, Not Rules

- Everything I say is a suggestion
- May not apply to every job or person
- May apply differently at different jobs or in different sectors

Intended Audience

- Generalist v. specialist
- Any sector (.com, .edu, .gov, etc.)
- Any O/S
- Currently “mid-level”
 - “Junior” can get advice for long-term career planning

Intended Audience

- I’m going to cover generalists
 - Because that’s what I am
 - And probably what most of you are
- Specialists can figure out equivalent “hard skills”

Intended Audience

- Generalist v. specialist
- Any sector (.com, .edu, .gov, etc.)
- Any O/S
- Currently “mid-level”
 - “Junior” can get advice for long-term career planning

No Xenophobia

- Speaking of O/Ses ...
- I’m going to say “*nix” / “Unix” / “Linux”
 - Because I’m lazy
- Please pretend I said “the operating system of your choice”
- All the skills are the same
 - They just have different names

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

Agenda

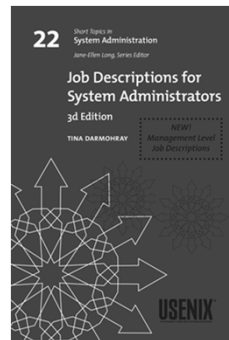
- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

“Hard” Skills

- Specific technical stuff
- Different for generalists v. specialists
- Stuff that “faces out”

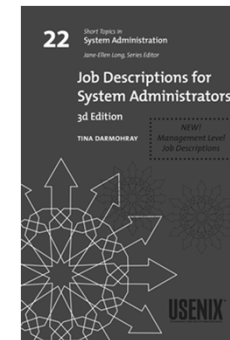
Hard Skills

- Covers some of the same material as this section of the tutorial



Hard Skills

- Covers some of the same material as this section of the tutorial



Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

“Squishy” Skills

- These are very clearly technical skills
- But not based on specific technologies (or commands or whatever)
- Some “face out”
 - Planning & analysis
- Others “face in”
 - Career growth

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

“Soft” Skills

- This is the stuff that “faces in”
- It’s stuff about ourselves
- A little bit of changing who we are
- A lot about changing how we deal with other people and the world around us
- These are the hardest to learn

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

Soft + Squishy

- Already said “hard” will be different for specialists v. generalists
- “Soft” and Squishy apply to everyone

Bad News

Bad News

- I have some bad news for you ...

Bad News

- You probably won't like a lot of what I plan to say today

Bad News

- You're not going to like a lot of what I plan to say today

Bad News

- You want to hear things like:
 - "Expert with Puppet"
 - "Deep internals of Xen"
 - "TCP 3-way handshake"

Bad News

- You want to hear things like:
 - "Expert with Puppet"
 - "Deep internals of Xen"
 - "TCP 3-way handshake"

Bad News

- You want to hear things like:
 - “Expert with Puppet”
 - “Deep internals of Xen”
 - “TCP 3-way handshake”

Bad News

- I’ll say all that, but ...
- You could probably figure out most of it for yourself
- It won’t take you very long
- It’s not very hard
- It’s the least important part of this class

Bad News

Bad News

- You will probably like “Squishy Skills”

Bad News

Bad News

- But you're really going to hate "soft skills"
- Unfortunately (for you), they're the most important
- And the hardest to learn

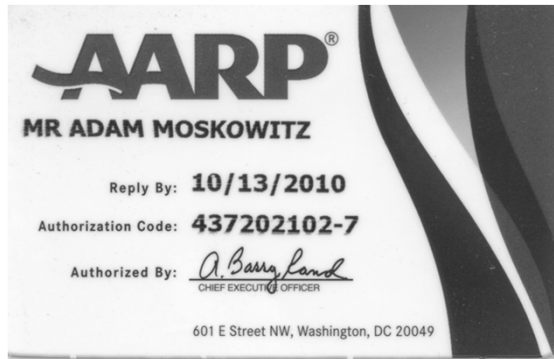
Bad News



Bad News

- Because becoming a senior sysadmin is only a little bit about this

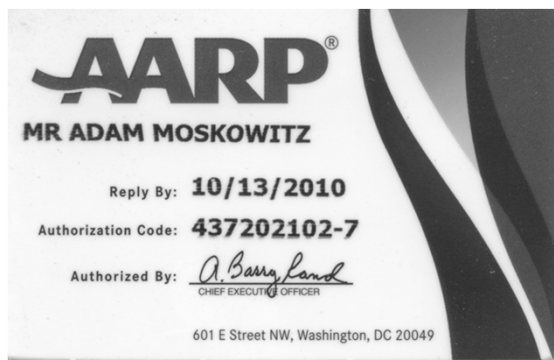
Bad News



Bad News

- And a lot about this

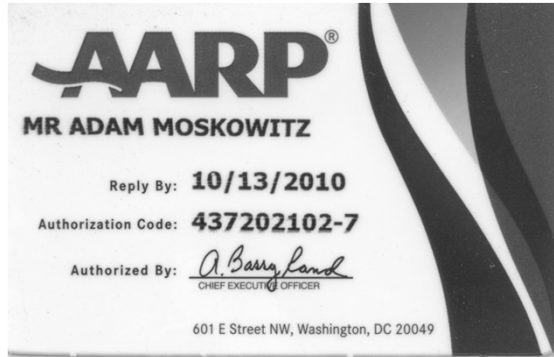
Bad News



Bad News

- Well, not so much age as maturity

Bad News



Bad News

- Most common manifestations of a lack of maturity:
 - Bad attitude
 - Lack of respect for your co-workers

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

Let's Start Over

- Let's pretend to get off on the right foot

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

No Answers

- I’m just going to list skills you need to learn
- I’m not addressing how or where to learn them
- There’s not enough time today
- For most folks, just getting the list of skills is a big step forward

“Hard” Skills

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

“Hard” Skills

- The obvious stuff: back-ups, email, networking, printing, storage, *nix commands, etc.
- **VERY** high-level overview
 - names, examples
 - maybe why you want/need them

Hard Skills

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

Hard Skills

- Not everyone needs all of these skills
- Not every job requires all these skills
- These are suggestions and guidelines, not hard-and-fast rules

Hard Skills

- All “user” commands
- All “admin” commands

Hard Skills

- Full and thorough knowledge of “standard” *nix “user” commands
 - a/k/a POSIX.2
 - a/k/a (1)
- Same for admin commands
 - a/k/a (7)

Hard Skills

- All “user” commands
- All “admin” commands

Hard Skills

- Easier to solve problems if you’re familiar with all the tools
- Someone in #lopsa asks programming question, thinking answer will be complicated
 - “Just use comm”
 - “Oh!”
- others: join, uniq, expr

Hard Skills

- The boot process
 - /etc/init.d/...
 - Solaris SMF
 - OS/X launchd
 - etc.
- Run levels

Hard Skills

- Complete understanding of the boot process, run levels (/etc/inittab), start-up file (/etc/init.d)
- Alternates:
 - Solaris SMF, OS X launchd, maybe others

Hard Skills

- The boot process
 - /etc/init.d/...
 - Solaris SMF
 - OS/X launchd
 - etc.
- Run levels

Hard Skills

- For example:
 - single user → 2 → 3 → 4 → 5?
 - Or single user → 5?
- I'm pretty sure Linux is 1 → 5
- At least one older system was
1 → 2 → 3 → 4 → 5

Hard Skills

- Back-ups
- RAID, volume management
- NIS / LDAP / AD / ...
- PAM
- Multi-factor authentication

Hard Skills

- Strong understanding (in general, and at least one implementation) of:
 - Back-up
 - RAID, volume management
 - NIS/LDAP/AD/...
 - PAM
 - N-factor authentication
- (Sysconfig comes later)

Hard Skills

- Programming skills

Hard Skills

- Programming skills
 - Because automation is your friend
 - Because there's always some stuff the devs won't write for you
 - To understand other people's code
- Several levels:
 - "Entry requirements": comfortable with shell, awk, and sed

Hard Skills

- Programming skills

Hard Skills

- (levels)
 - Very comfortable writing modestly complicated perl programs (with subs, "use <module>," error checking)
 - because perl is still the most widely-used and widely-understood programming language for sysadmins
 - python and/or ruby catching up but not there yet

Hard Skills

- Programming skills

Hard Skills

- (levels)
 - C
 - mostly for understanding
 - enough to understand POSIX.1
 - enough to read the kernel
 - both needed for very deep debugging
 - Assembler
 - bonus, not a requirement
 - helps with the deepest bits of the kernel

Hard Skills

- Programming skills
- Software engineering

Hard Skills

- Software engineering skills, too
 - basic version control
 - RCS (found everywhere, easy to use)
 - git, mercurial, maybe bazaar
 - used for s/w dev and for system config files (with or without sysconfig tools)

Hard Skills

- Programming skills
- Software engineering

Hard Skills

- (s/w eng)
 - variables/config parameters versus hard-coded constants
 - makes it easier to use software on more than one system or for more than one user

Hard Skills

- System configuration
 - a/k/a configuration management
- Puppet, Chef, etc.

Hard Skills

- System configuration tools
- “The Big Four”: bcfg2, chef, cfengine, puppet
 - (isconf, lcfg, pan, quattor, radmind)
- Understand their use/purpose/benefit
- Have set up one from scratch

Hard Skills

- Networking

Hard Skills

- Networking
- Basic knowledge of common protocols:
 - IP, TCP, UDP
 - Set-up, tear-down, ARP, basic routing, etc.
- In-depth knowledge of “application” protocols:
 - DHCP, DNS, FTP, HTTP, LDAP, NFS, POP/IMAP, SSH, SMTP, Telnet

Hard Skills

- Networking

Hard Skills

- (nets)
- Solid understanding of routers, firewalls, load balancers, caches, (WAN) accelerators
- Ability to use a protocol analyzer (wireshark, NetScout)
- All required for debugging network problems

Hard Skills

- Bonus points: the kernel

Hard Skills

- Triple-bonus skill: In-depth understanding of the *nix kernel

Hard Skills

- Wait for it ...

Hard Skills

- Here's one you really won't like 😊



Hard Skills

- Learn Windows (desktop)
- Learn common Office apps
 - Word, Excel, PowerPoint
- Learn Outlook
- Because it's the standard
- And you need to "play nice" with managers, executives, etc.

Agenda

- "Hard" technical skills
- "Squishy" technical skills
- "Soft" skills

"Squishy" Skills

- HUH? ☺
- These are very clearly technical skills
 - But not based on specific technologies (or commands or whatever)
- Some "face out"
 - Planning & analysis
- Others "face in"
 - Career growth

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

Squishy

- “Out”
- Analysis, planning, design, & evaluation
 - Ability to look at “big picture” for a project
 - Figure out requirements
 - Make a plan based on analysis
 - Evaluate results
 - Includes things like roll-back, decision trees, scheduling

“Squishy” Skills

- “Big Picture”

“Squishy” Skills

- “Big Picture”
- Need to be able to figure out how all the pieces fit together
- And how pieces affect each other
 - System throughput/response time
 - Security
- ...

Squishy Skills

- “Big Picture”

Squishy

- (big picture)
- Must be able to apply this to new systems during design/planning
- And to existing projects for systemic trouble-shooting

Squishy Skills

- Standards

Squishy

- “Standards”
- “POSIX”
 - “Open Group Base Specification”
 - “IEEE Std 1003.x”
 - “Single Unix Specification”
 - “Spec 1170”
- Covers the API and user commands
 - Woefully incomplete on sysadmin stuff

Squishy Skills

- Process

Squishy

- “Process”
 - “Rules” and systems for how things get done
 - Change management, disaster plans, security breaches, releases, etc.
 - Need to be able to figure out how much process is appropriate
 - And what kind of process
 - automatic or manual?
 - And for what things

Squishy Skills

- Process

Squishy

- (process)
- Also need to be able to evaluate existing process, recommend changes/improvements
 - starts to address business requirements
 - coming in a few minutes

Squishy Skills

- Process

Squishy

- Process – if done correctly – can actually help
- Learn how to evaluate processes and effectiveness
- Learn how to change processes to improve effectiveness
 - No, that's not just throwing it all out!

Squishy Skills

- Change management

Squishy

- Change management is a great example of how process – if done well – can help
- Mistakes are expensive
- Good change management reduces the number of mistakes
- It can also limit downtime if the plan includes rollback or recovery

Squishy Skills

- Regulations and laws

Squishy

- Regulations
- SOX, HIPAA, FERPA, PCI, etc.
- Minimum is to know they exist
- Next is to be able to work with “experts” to implement any/all applicable regulations
- ...

Squishy Skills

- Regulations and laws

Squishy

- (regs)
- One skill that “faces in”: **BE WILLING TO WORK WITHIN THESE RULES**
 - Some of it is bullshit
 - But it’s what we’re stuck with
- Senior means doing it because it’s what’s required
 - And doing it without complaining!

Squishy Skills

- Regulations and laws

Squishy

- The point isn't about security
- The point isn't about making sense
- It's about complying with legal requirements
- Because that's necessary to stay in business

Squishy Skills

- Regulations and laws

Squishy

- You don't have to like it
- You **do** have to help implement it
- Ideally you should help improve it

Squishy Skills

- Business
- Specifically ...

Squishy

- And that brings us to ...
- Understanding (the) business
- Ahem ...
- Unless your business is sysadmin consulting services ...

Squishy Skills

- It's all about business!

Squishy

- Sysadmin is about supporting the business!
- EVERYTHING sysadmin does needs to have a business reason behind it:
 - meet an SLA, meet a defined risk level, conform to a regulation, build a product, enable an employee to perform his/her job, etc.
- ...

Squishy Skills

- It's all about business:
 - Staying in business
 - Producing the product
 - Delivering the service
 - Making money
 - OK, maybe not for .edu ☺
 - Helping people do all of the above

Squishy

- The gear isn't there for you to do "cool stuff" with
- "Good enough": meet the requirements AND NO MORE
 - because any extra time/money is wasted

You
Ain't
Gonna
Need
It

You
Ain't
Gonna
Need
It

Squishy Skills

- YAGNI

Squishy

- YAGNI
- From Agile / Extreme Programming
- “You Ain’t Gonna Need It”
- Or, don’t build unless there’s a defined requirement
- Again, wasted time/money

Squishy Skills

- YAGNI
- BDIM: Business-Driven IT Management

Squishy

- Yes, some “economy of scale” and “planning for future growth”
- But that should be part of the business plan, too
- Some people call this BDIM: “Business-Driven IT Management”
 - I say there’s no other kind!

Squishy Skills

- BDIM: Business-Driven IT Management
- The “bottom line”

Squishy

- When asked, if you can't provide the business case for a particular task (machine, whatever), management probably can't provide it either
- In which case, don't do that task

Squishy Skills

- Budgeting

Squishy

- Budgeting
- Part of the business side of sysadmin
- Your manager will probably do most of the work
 - But needs accurate data from you
 - And that requires long-range planning, analysis, etc.

Squishy Skills

- Your manager

Squishy

- Skills that “face in” ...
- Similar to budgeting, you’re likely to know more about the technical side of IT than your manager
- THIS IS OK!
- LEARN TO ACCEPT IT!
- ...

Squishy Skills

- Your manager

Squishy

- Managers manage people
 - Senior sysadmins manage technology
- Managers may never have been sysadmins
 - Because so many sysadmins have bad people skills and thus make lousy managers
- Again, it’s not the manager’s job to be the technology expert

Squishy Skills

- Your manager

Squishy

- This means you can't ask your manager for technical help
- You have to learn how to learn new things on your own
 - Quickly
 - With limited resources
 - From incomplete or incorrect documentation

Squishy Skills

- Who to ask for help?
- Not your manager 😊

Squishy

- You also need to develop a network of people you can ask for help:
 - People you meet at LISA 😊
 - Or SCALE or OLF or ...
 - LOPSA / SAGE / USENIX
 - Mailing lists, IRC, personal contacts
 - Local sysadmin groups
 - Back Bay LISA / BayLISA / ...

Squishy Skills

- Professional development

Squishy

- Professional development
 - LISA, PICC, Velocity, etc.
 - Even if you have to pay for it yourself

Squishy Skills

- Professional development

Squishy

- You need to stay abreast of the literature
 - Minimum = LISA proceedings
- Probably should read / keep up with some “near field” stuff as well
 - DB / SQL
 - UI / CHI
 - Programming

Squishy Skills

- Books

Squishy

- Sort-of related to learning: books
- You ought to have your own reference books
 - So you can take them with you when you change jobs
- Not going to give you a list
 - It changes too quickly

Squishy Skills

- Books

Squishy

- Ought to include:
 - One O/S design text
 - One language reference
 - One sysadmin reference
 - like Nemeth et al. or Limoncelli et al.
 - One networking reference

Squishy Skills

- Asking for help
 - Knowing when to ask

Squishy

- Know when to ask for help
- Mainly for programming help
 - Because some things, especially those intended for end users, would benefit from solid S/W engineering

Squishy Skills

- Asking for help
 - Knowing when to ask

Squishy

- Also for sysadmin help
 - If the operation has the potential for large-scale disruption
 - Or it's hard to roll back if it goes wrong
- In this case, could get help from someone less experienced
 - Make yourself explain it to the other person
 - And don't continue until they (and you) fully understand it
 - OK, maybe that's overkill

Agenda

- “Hard” technical skills
- “Squishy” technical skills
- “Soft” skills

“Soft” Skills

- This is the stuff you probably don’t want to hear

**Pay
Attention!**

Pay Attention!

Pay Attention!

- Please notice your “gut” reaction to this next section

Pay Attention!

- Please notice your “gut” reaction to this next section

Pay Attention!

- Please notice your “gut” reaction to this next section
- The more you don’t like what I’m saying, the more you probably need to hear it
- And the harder it will be for you to learn

Pay Attention!

- Please notice your “gut” reaction to this next section
- The more you don’t like what I’m saying, the more you probably need to hear it
- And the harder it will be for you to learn

“Soft” Skills

- This is the stuff you probably don't want to hear
- Please listen anyway

“Soft” Skills

- This is the stuff you probably don't want to hear
- This is almost certainly the stuff you need to hear the most
- It's also probably going to be the hardest for you to learn
- Because sysadmin is about people (and business) **not** technology!

Soft Skills

- It's all about people!
 - Well, people and business
 - But mainly people
 - Because people are who make the business happen

Soft Skills

- Yes, people, not technology
- “But I'm not ‘a people person’”
- As a senior sysadmin, you need to change this about yourself
 - Or learn to fake it really well

Soft Skills

- It's all about people!

Soft Skills

- Like it or not, extroverts win
- It may not be fair, but it's how the game is played
- The rules aren't likely to change in your lifetime
- So learn to play by the rules or accept that you can never win

Soft Skills

- It's all about people!

Soft Skills

- With all that in mind ...
- Let's dive into "soft" skills

Soft Skills

- Attitude
- Attitude
- Attitude
- A few “people skills”
- Attitude
- One “hard soft” skill

Soft Skills

- Attitude
- Attitude
- Attitude
- A few “people skills”
- Attitude
- One “hard soft” skill

Soft Skills

- It’s all about people!
 - And how you deal with them

Soft Skills

- Yes, people and business, not technology
- I said this in “squishy”: Machines exist to perform business functions
- Sysadmin is about keeping those machines running
- And about helping people use those machines

Soft Skills

- Be helpful and friendly

Soft Skills

- Attitude #1: Be helpful and friendly
- If people don't ask for help because sysadmins make them uncomfortable, those people won't be effective when there are problems
- You have failed to perform your job
 - (of helping those people)

Soft Skills

- Be helpful and friendly
- Your job is to help
 - Help the people
 - Help the business

Soft Skills

- Worth repeating
- Your job is to help the business
 - Keep machines running
 - Help people use the machines
- Have to stay within security/PCI/etc. but the goal is to "get to yes" and not "just say no"

Soft Skills

- Be helpful and friendly
- Your job is to help
 - Help the people
 - Help the business

Soft Skills

- Part of this is giving the answer most helpful to the person asking
 - In terms they will understand!
- Being pedantic doesn't help
- Being snide doesn't help
- Saying "don't do that" doesn't help

Soft Skills

- Be helpful and friendly
- Your job is to help
 - Help the people
 - Help the business

Soft Skills

- Don't answer a question the person didn't ask
- If what the person is asking doesn't make sense, ask him/her to clarify
 - Or ask questions to understand the real problem the person is trying to solve
- Remember, the goal is "getting to 'yes'"

Soft Skills

- Respect

Soft Skills

- Attitude #2: Respect other people in the company
- They know less about computers than you do
 - Probably a LOT less
- IT'S NOT THEIR JOB to know a lot about computers
 - If it was their job, the company wouldn't need to hire you!

Soft Skills

- Respect

Soft Skills

- Attitude #3: More respect
- Other people ARE NOT STUPID!
- Many of them are experts in their own fields
- They can't solve computer problems ...
- You can't solve nuclear physics problems
- Doesn't make either of you stupid!



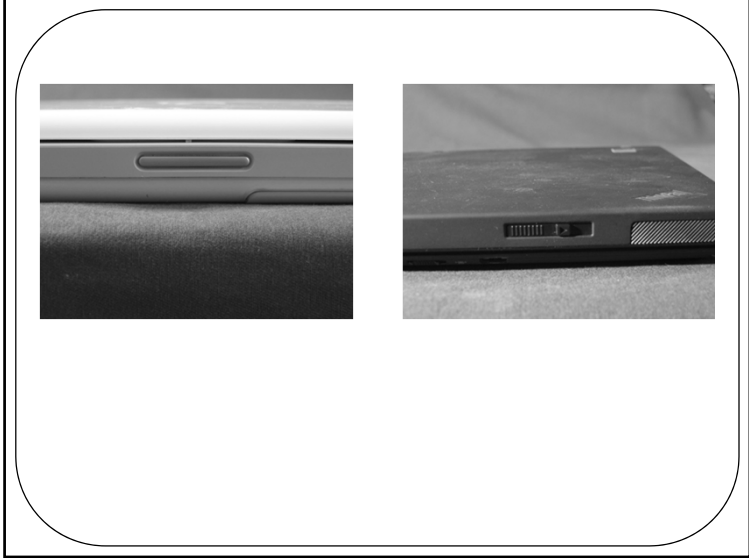
Soft Skills

- Example:
- I use an IBM ThinkPad X-61
- My wife uses a Mac iBook
- Very different physically:
 - Different latch
 - Different on/off switch
 - Different pointing devices
 - Different buttons

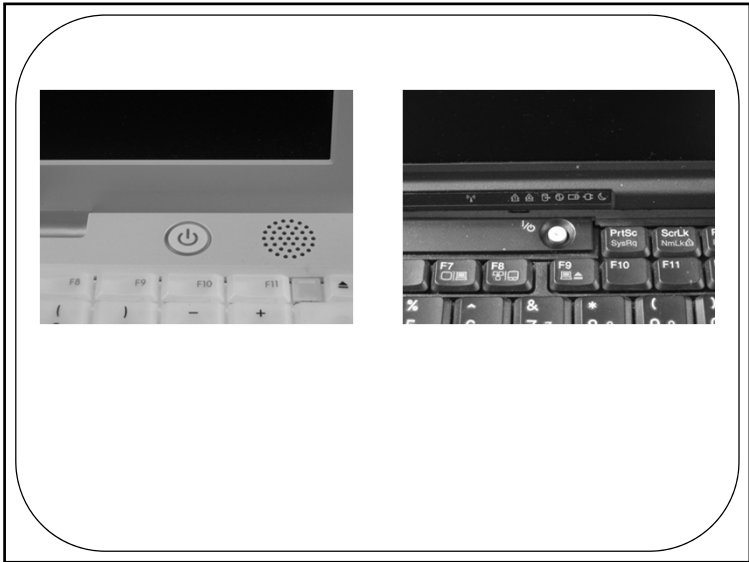


Soft Skills

- While on vacation, she tried to use my X61, and had to ask ...



- How do I open it?



- How do I turn it on?



- Which button clicks the mouse?

“Boy, is she dumb!”

- “Boy, is she dumb!”

**“Boy, is she
dumb!”**

Um, no.

Soft Skills

- Um, no ...
- She has an MS in biomedical engineering
 - And at least one patent
- She’s also an MD
- In some ways, she’s smarter than I am
 - I just happen to know more about computers than she does

7,500 hrs = my wife

- She has ~7,500 hours experience using a computer

7,500 hrs = my wife

120,000 hrs = me

- I have ~120,000 hours experience

7,500 hrs = my wife

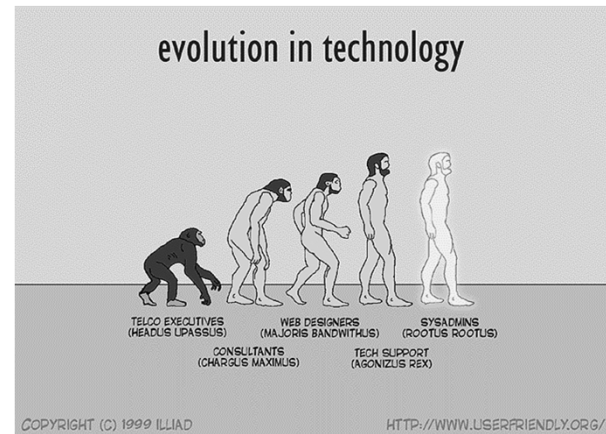
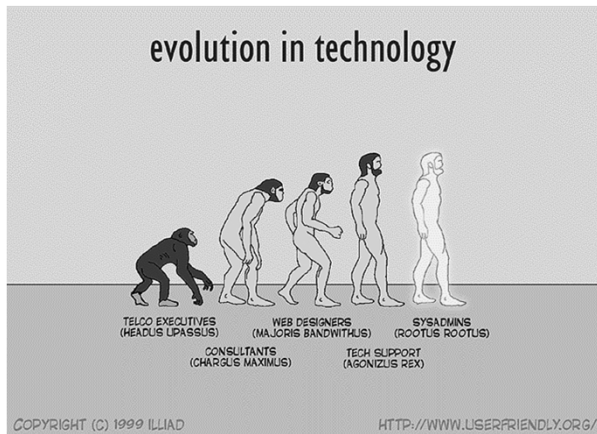
x 16

120,000 hrs = me

- That's a factor of 16

x 16

- 16!
- That's a lot!
- Most sysadmins forget how big a gap that is



Soft Skills

- It's a joke
- But it's also insulting

Soft Skills

- As a joke it's mildly amusing
- Too many sysadmins take it seriously
- Don't do that
- You are not better than your co-workers
 - And maybe not even smarter
- You simply know more about computers than they do

Soft Skills

- Managers

Soft Skills

- Speaking of telco executives ...
- Learn how to talk to managers
 - Give appropriate level of detail
 - Approach from business perspective
 - Solid reasoning, not dogma or cargo cult

Soft Skills

- Managers

Soft Skills

- (managers)
- If your manager isn't (wasn't) a sysadmin, s/he is going to depend on you for advice on the technical side of things
- If you can't give useful answers, your manager will move you aside and use someone else

Soft Skills

- Developers

Soft Skills

- More being helpful ...
- When the developers you work with give you bad software, rather than bash them, GO WORK WITH THEM to help them fix the problem
- Help them understand the problem

Soft Skills

- Developers

Soft Skills

- Which is more likely to get results?
- Complaining to fellow sysadmins about “stupid developers”
- Or asking the developers to fix the software?

Soft Skills

- Developers

Soft Skills

- The developers may say “no”
- Most likely they’ll say “you need to get it added to our schedule”
- That’s as good as a “yes”
- Why?
- ...

Soft Skills

- Developers

Soft Skills

- Because now you can go to your manager with a specific request
- “Hey boss, there’s a problem with the latest release of the software ...”
- “I talked with the developers to figure out how to fix it ...”
- “But I need help from you to get it onto their schedule.”

Soft Skills

- What your manager wants to hear

Soft Skills

- Your boss likes it when you come to him/her this way:
 - You identified a problem
 - You did as much as you could to solve it
 - You recognized when you couldn’t do any more
 - You identified what else needed to be done and by whom

Soft Skills

- Traits of senior employees

Soft Skills

- All of those are skills senior people have
- Whining to your peers is not something senior people do
- Whining to your *boss* is something only very junior people do
 - Or people who want to get fired

Soft Skills

- Back to those developers ...

Soft Skills

- Getting back to the developers ...

Soft Skills

- Developers

Soft Skills

- Developers are not dumb
- Usually they're just not familiar with ops requirements
- Or, more likely, ops stuff never made it into the design, so it's not on the devs' schedule
- In which case, work with the designers
 - Because this isn't the devs' fault

Soft Skills

- One "hard soft" skill
 - But you still won't like it 😊

Soft Skills

- I mentioned one "hard soft" skill ...
- Public speaking
- Well, not really "public speaking" as "giving presentations at work"

Soft Skills

- “Workplace presentations”

Soft Skills

- (presentations)
- Need to present to:
 - your group
 - other groups
 - your manager
 - 1st- / 2nd-level managers
 - executives

Soft Skills

- “Workplace presentations”

Soft Skills

- (presentations)
- Many people **hate** this
 - Not just sysadmins, not just techies
- You have to learn to do it
 - And do it reasonably well
- Because giving presentations will be part of the job of the most senior technical person on the team

Soft Skills

- “Workplace presentations”

Soft Skills

- (presentations)
- Again, if your boss can't depend on you to do these, you're not likely to get promoted to that senior position

Soft Skills

- “Workplace presentations”

Soft Skills

- (presentations)
- Actual “public speaking” is what you'll see on Wed-Thu-Fri
- But the skills are pretty much the same
 - Although it should be easier in a small(er) setting inside your company
- “Workplace presentations” are the minimum you need to learn to do

Soft Skills

- “Workplace presentations”
- Public speaking

Soft Skills

- (presentations)
- However ...
- Getting a paper or talk accepted at a conference is a good way to get your boss to send you 😊
- But for that you’ll need to go to the next level of actual “public speaking”

Soft Skills

- **No whining!**

Soft Skills

- I’ve talked about process, change management, SOX / HIPAA / et al., learning Windows, dealing with developers
- Most important thing: **no whining!**

Soft Skills

- **No whining!**

Soft Skills

- It's OK to question these things
 - IF you are doing it purely on a technical level
 - AND doing it fairly, without bias
 - AND with the intent of improving things
- In fact, suggesting changes is a good thing

Soft Skills

- **No whining!**

Soft Skills

- Whining about any of these is Very Bad
- Your boss doesn't want to hear you whine
- People who whine are not the people who get promoted to senior

Soft Skills

- No whining!

Soft Skills

- Because part of being senior is accepting things
- And working to change them for the better
- But not whining about it!
- Your attitude is almost as important as your actions

Soft Skills

- Almost done ...

(almost done)

OK, A Few Answers

- Find a mentor

OK, A Few Answers

- For soft skills, find a mentor
 - A good manager
 - Probably NOT a techie
- Might find someone through the LOPSA Mentorship program
 - But someone you work with might be easier
 - Again, doesn't have to be technical

That's All, Folks

That's All, Folks

Attention Tutorial Attendees!
Please don't forget to fill out your Tutorial Surveys.

Your feedback is very important to us
and helps us shape the future
of the LISA training program.

Please visit www.usenix.org/lisa13/training/survey
and fill out the appropriate surveys.



Thanks for your help!

Attention Tutorial Attendees!
Please don't forget to fill out your Tutorial Surveys.

Your feedback is very important to us
and helps us shape the future
of the LISA training program.

Please visit www.usenix.org/lisa13/training/survey
and fill out the appropriate surveys.



Thanks for your help!

After Today ...

- Please remember these slides are for personal use
 - Please don't copy or distribute
- If you have more questions:
 - [<adamm@menlo.com>](mailto:adamm@menlo.com)
- Thank you!

After Today ...

- Please remember these slides are for personal use
 - Please don't copy or distribute
- If you have more questions:
 - [<adamm@menlo.com>](mailto:adamm@menlo.com)
- Thank you!

Credits

- Thanks to:
 - John Dalton
 - Steven Ellis
 - Illiad
 - Andrew McMillan
- Shirt by KOG

Credits

- Thanks to:
 - John Dalton
 - Steven Ellis
 - Illiad
 - Andrew McMillan
- Shirt by KOG